

**Mark Hayes, AIA, NCARB**  
Architecture/ Interior Architecture

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### **Profile**

- Architect: Registered ,licensed ,NCARB certified
- Interior Designer
- Experienced leader: Luxury Hotels and Resorts, Mixed Use, Single and Multifamily Residences
- Awards: Two IIDA NY best multifamily projects in 2009
- Contributing Writer Architecture and Interior Design Topics: Form Magazine, Singapore

### **Experience:**

#### **Design Director**

Peddlethorp Architects, Shanghai  
January 2016- Present

Design and Development of 300 Key China Government Sponsored Hotel, Conference Centre and Spa Complex in Zhengzhou City, Capitol of Henan Province, China.

#### **Director of Development, Program Management and Design**

Marina Bay Sands Integrated Resort, Singapore  
June 2015-August 2015

Coordinated and evaluated design consultants' deliverables for quality and completion  
Evaluated consultant proposals and contracts for conformance to established briefs and desired deliverables. Lead and Developed strategies with consultants for new and reconfigured restaurant related mechanical systems to coordinate with existing architecture in complex casino environment. Supervised formulation of design briefs and scope sheets for new projects. Light and water show, retail mall alterations. Evaluated designer and lead consultant proposals and contracts for conformance to established briefs and desired deliverables

#### **Design Director**

Wilson and Associates, Singapore  
September 2014-November 2014

Planned, Developed and presented new hotel proposal for Jeddah KSA

#### **Project Director**

HBA Singapore  
March 2010-September 2014

Developed interior design concepts, architectural planning and lead staff through design development to full implementation and completion of luxury hotel, resort and residential projects in China and Indonesia. Guided the team through the development of design presentations and documentation deliverables including specifications, drawings and 3d renderings with internal staff and external resources. Presented project designs to clients in China and Indonesia, championed the team's design, guided client teams through construction phase while nurturing the client relationship. Responsible for contracts, billings and securing payments.

**Design Director:**

JJ Falk Design, New York, NY  
July 2009- November 2009

Project planning and scheduling, development of design concepts and details. Supervision of junior staff through projects that included fast tracked assembly and office facilities for global telecommunications manufacturing firm Samsung and fashion trade showrooms for Polo Ralph Lauren

**Senior Designer: Architecture and Interiors**

BBG-BBGM, New York, NY  
July 2005- December 2008

Engaged in both Architectural and Interiors practice, I developed design concepts and worked to implement a variety of hospitality, multifamily and mixed use development projects in the US, Aisa and Europe. Working closely with firm Partners I established and helped to maintain positive relationships with client principals and consultant teams while supervising and collaborating with junior design and technical staff through all phases of projects to completion. Two of these projects were awarded IIDA NY awards in 2009

**Freelance Architect**

Mark Hayes, Architecture and Design, New York, NY  
2001-2005,

Working as a sole practitioner, designed and delivered a variety of residential projects and a dental clinic in New York City as well as a medical MRI and orthopaedic clinic in Clayton County Georgia. Residential projects included the functional restoration of a dilapidated Harlem brownstone and a 1200 Square foot penthouse apartment at Washington Square and Fifth Avenue.

**Project Manager/ Senior Designer**

Group 3/ Manhattan Studio, New York, NY

Designed and lead documentation for office and institutional projects in and around New York City including medical testing laboratories in Queens, a Soho Loft Residence and Manhattan office interiors.

**Project Architect**

Michael Ingram Architect ( K2M ) Key West, Fl.

Worked with the principal to formulate proposals and authorised to conduct contract negotiations. Managed projects and worked with consulting engineers to formulate structural and mechanical solutions. Actively engaged in building design and construction administration process. Prepared and presented projects to the public agencies and boards, including the Key West City Council, Monroe County Planning Board and the Historic Architectural Review Commission. Responsible for negotiating equipment purchases and service contracts supervising the transition from hand drafting to Autocad. Projects included nightclub, restaurants, historic district residences, guest houses and resorts.

**Education**

Master of Architecture, Georgia Institute of Technology, 1989

Bachelor of Design: University of Florida, 1985

**Registrations/ Licenses**

New York, Florida

**Certifications**

NCARB

LEED Green Associate

**Associations**

American Institute of Architects

US Green Building Council

**Awards**

Lester Dundees IIDA NY: Best Multifamily Project, Chelsea Stratus NY, NY

Lester Dundees IIDA NY First Runner Up, Best Multifamily Project, The Charleston, NY, NY

**Publications**

FORM Magazine Contributing Editor for Architecture

**Skills**

Project Design and Planning

Residential Design

Hospitality Design

Mixed Use Planning

Project Management

Construction Administration

Sketching/ Drawing

Writing